

Pharmacy's Role in Routine Immunizations: Building on the COVID-19 Experience

Neighbourhood Pharmacy Association of Canada and 19 to Zero



Neighbourhood Association canadienne Pharmacy des pharmacies Association of canada de quartier





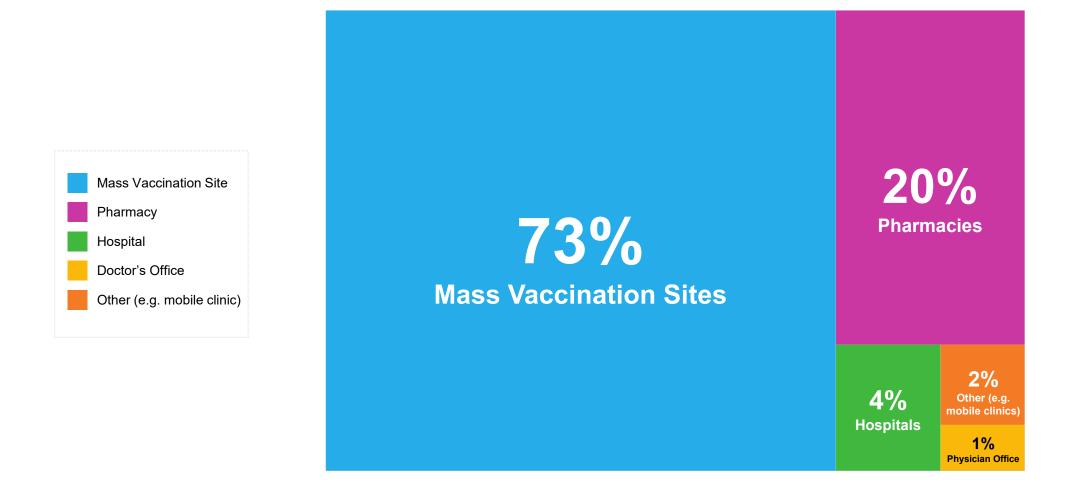
- Survey designed/conducted by Prof. Peter Loewen and Prof. Eric Merkley at the University of Toronto in collaboration with 19 to Zero and Neighbourhood Pharmacies
- 2,001 adult Canadian citizens surveyed online between June 3-8, 2021
- Opt-in non-probability sample provider by Dynata
- Quotas set on gender, age (18-34, 35-54, 55+), language, region (Atlantic, Quebec, Ontario, West) to match 2016 census benchmarks
- Raked weighting algorithm used to construct sample weights based on population benchmarks within region by age and gender



The Power of Pharmacy Vaccinations for COVID-19



Site of First Dose Vaccination





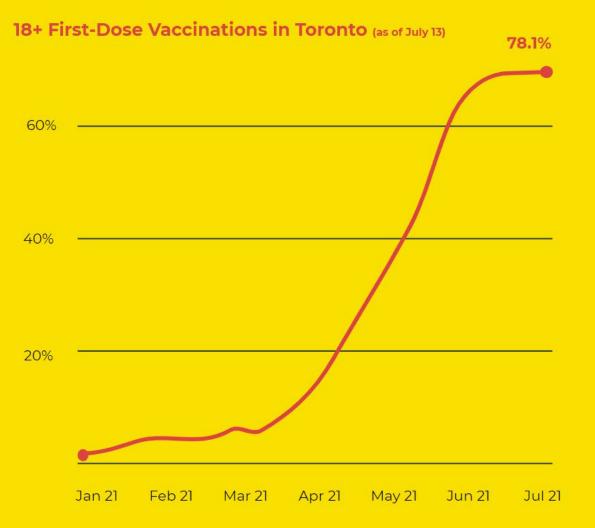
Polling suggests 9 in 10 Canadians are willing to be vaccinated.

That's good. We need ~90% of people fully vaccinated to achieve herd immunity against the Delta variant.*

But first-dose numbers are plateauing around 78%, even though most people are eligible.

Why?

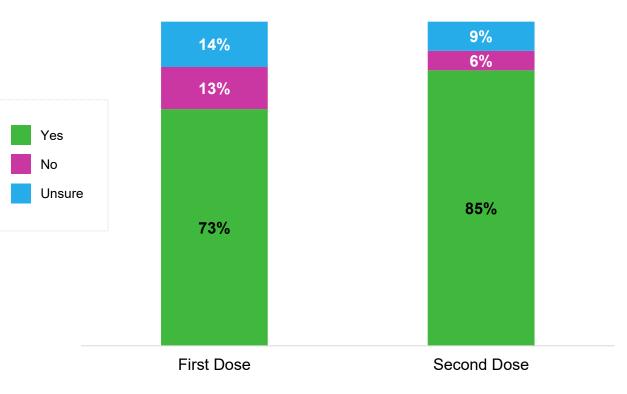
Behaviours are harder to change than intentions.



Unplanned COVID-19 Vaccinations

- A strong majority would receive a vaccine immediately if offered while they were at a pharmacy
- Unplanned vaccinations can be a major driver in converting the vaccine-willing population to the vaccinated population
- Second dose opportunity is higher in line with vaccine minimal hesitancy among those who have received first dose

If you were at a pharmacy for another reason, would you take a COVID-19 vaccine immediately, if offered?

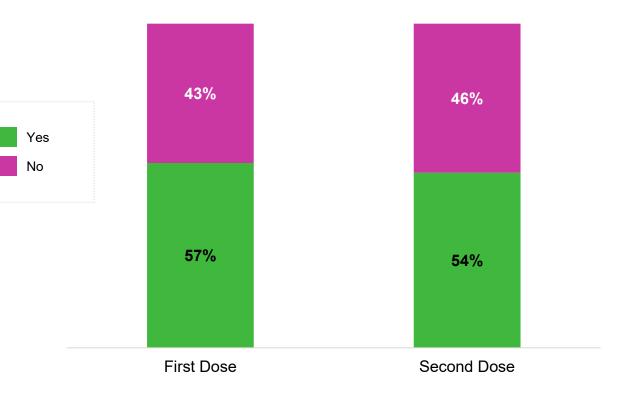


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Answering Vaccine Questions

- About half of respondents would be more likely to receive a vaccine if they could ask a pharmacist questions
- More frequent pharmacist touch-points creates more opportunities to ask questions than other vaccine channels

Would you be more likely to vaccinated if you could ask the pharmacist questions about the vaccine?



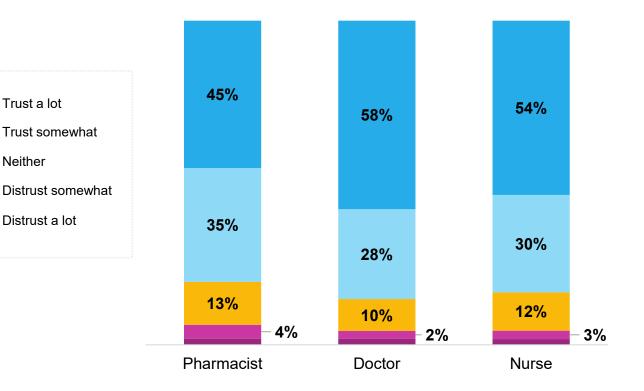
Canadian Preferences and Trust in Vaccine Providers



Vaccine Provider Trust

- Canadians trust pharmacists to administer vaccines
- Pharmacists are trusted as much as doctors and nurses when it comes to delivering a vaccine shot
- Relative trust in pharmacists is higher in places that are more densely populated, potentially due to variable experience with pharmacy vaccination services

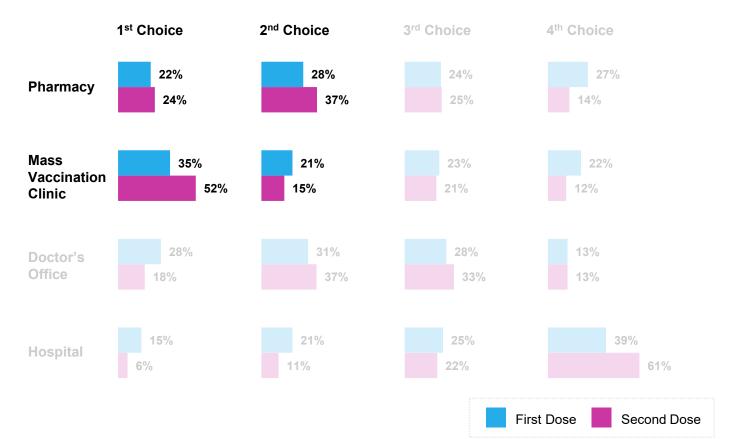
When it comes to giving a vaccine shot, how much do you trust each of the following providers?



Vaccination Site Preferences

- Canadians prefer communitybased vaccination sites, and pharmacies are increasingly desirable
- Momentum towards pharmacies is growing: comparing first dose to second dose, pharmacies move up in preferences, along with mass vaccination sites; hospitals and doctors offices are less preferred

Where would you prefer to receive a COVID-19 vaccine?



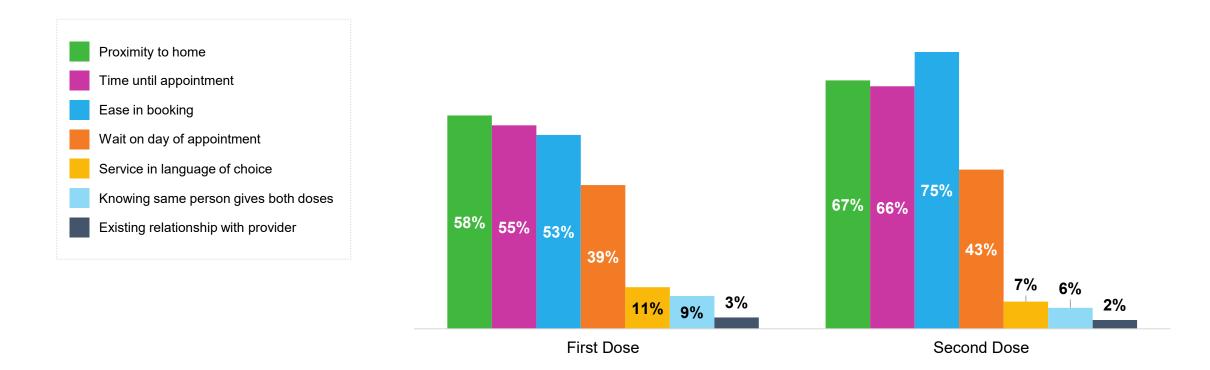


Question: When it comes to a [first/second] dose of the vaccine, where would you most prefer to receive the vaccine? Assume these providers have access to all COVID-19 vaccines. Please rank options from 1st choice to 4th choice.

Source: University of Toronto & 19 to Zero National Vaccine Survey June 2021 N = 2,001

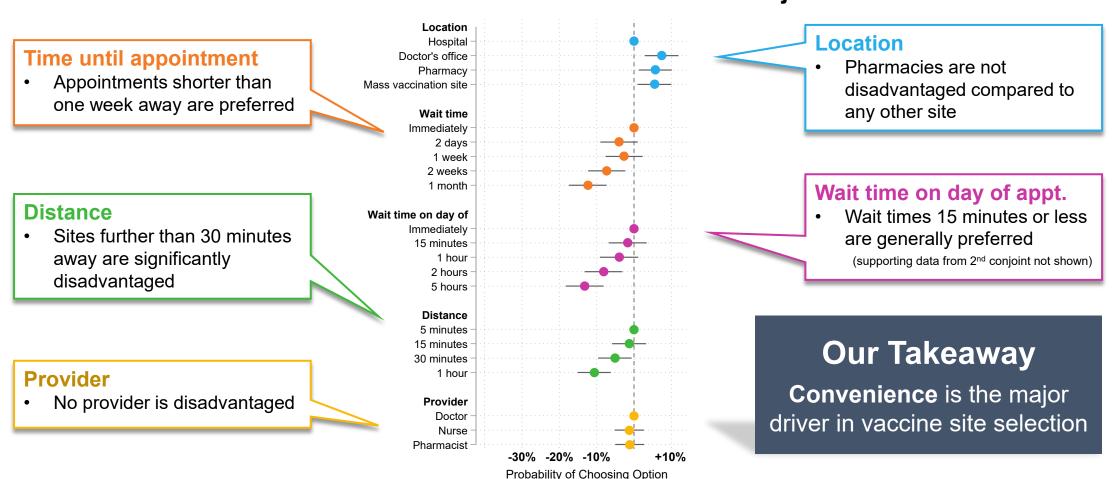
Important Factors for Site Preference

What are the most important factors when it comes to booking your vaccine dose? (Choose up to 3)





Drivers of Site Preference



Real World Simulation: Choice-Based Conjoint

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Question: Suppose you had two options for being vaccinated. Assume you are able to receive your preferred vaccine. Which would you prefer: Option A or Option B?

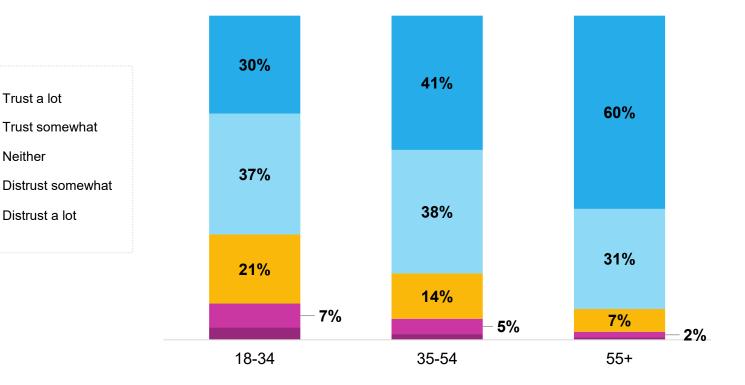
Source: University of Toronto & 19 to Zero National Vaccine Survey June 2021 N = 2,001

Age and Pharmacist Trust

Canadians in higher age brackets trust pharmacists more than younger demographics

This higher trust is tied to stronger preference for pharmacies as vaccination sites

When it comes to giving a vaccine shot, how much do you trust pharmacists?



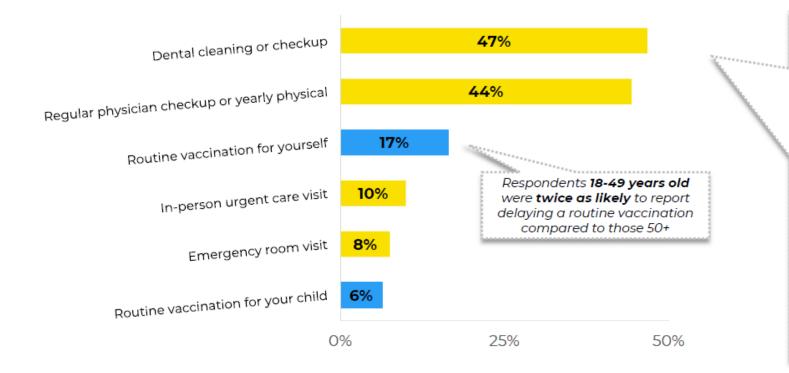


Looking Forward: the "Catch-Up Phase"



Missed Medical Activities During COVID-19

In the last year, how many of the following medical actions have you delayed due to COVID-19/lock downs? (Check all that apply)



INSIGHTS/CAVEATS

- 44% of respondents delayed a physician visit, where many unplanned vaccinations occur
- While only 17% of respondents indicate delaying a routine vaccination, this number does not capture unplanned vaccinations, which are largely driven by provider exposure
- Sample is from the general population; many do not have children, and only children of certain ages receive vaccines
- Fewer travel vaccinations and higher uptake in flu vaccines contribute to routine vaccination numbers





PHARMACY AND IMMUNIZATION MOVING FORWARD

Laura Greer Senior Vice President Hill+Knowlton Strategies

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How COVID-19 Experience Has Changed the Landscape

- Pharmacy proven partner in COVID-19 vaccine rollout
- Enhanced role of pharmacy in the delivery of care
- Challenges accessing in-person care in other settings
- Increased awareness of importance of vaccination amongst the public



Government Considerations

- Need to continue to drive uptake of COVID-19 vaccination variants and need for herd immunity
- COVID-19 evolving into routine vaccine program
- Health system capacity
- Backlog of medical procedures
- Public opinion elections



Pharmacy and Immunization

- Data shows opportunity to expand role of pharmacy into routine immunization
 - Desirable location for vaccination
 - Key factors important to the public i.e., convenience
 - Trust in pharmacists

Access, distribution channels + experience with influenza and COVID-19 vaccination programs



Opportunity for Routine Immunization

Catch-up or missed vaccines
 65+: shingles, pneumococcal, others





Next Steps





Harness data

Work with partners to identify gaps and opportunities









Seek legislative, regulatory and policy changes needed
 Demonstrate support – local advocacy, communications





Tools from Neighbourhood Pharmacies

Central policy development
Key messages
Supports for local advocacy

